

ADVERTORIAL

FUTURE ALL FIRMED

SWAN Hill legal practice Basile Pino & Co is pleased to announce its merger with Beck Legal Bendigo.

Basile Pino & Co's Joe Pino said his team and clients welcome the scale and resources that come with being part of a larger business.

"Beck Legal has a wealth of expertise and experienced legal staff. The merger with Beck Legal will ensure that the practice shall continue to deliver legal services in a prompt and efficient manner in the Swan Hill region," Mr Pino said.

"I am excited to be part of a young and energetic team of professionals at Beck Legal that will serve Swan Hill for the next 50 years and beyond."

Mr Pino started at Basile & Co as an employee in 1978 and formed Basile Pino & Co in 1984.

"There have been many changes in how legal services have been delivered during my 41 years of practice as a sole practitioner in Swan Hill," he said.

"When I first commenced practice, the only form of communication was a landline phone and Australia Post; there were no emails, no mobile phones or computers.

"Today legal services are delivered online and, to remain relevant, legal service providers must embrace all the latest technology to enable them to deliver their services efficiently and promptly."

Mr Pino thanked the firm's clients, friends and colleagues from across the business community for their continued support.



Basile Pino & Co's Joe Pino and Beck Legal's managing director Daniel Cole at Beck Legal's new Swan Hill office. **Picture: PETER BANNAN**

"My practice has been expanding rapidly for many years thanks to the loyal support of my many clients and allied professional services."

Beck Legal's managing director Daniel Cole said the Beck Legal team is excited to be expanding into the Swan Hill region.

"In working with Joe and other local service

providers to date, we recognise the great opportunities for the region, particularly given the recent increase in economic demand for Australian agricultural products," Mr Cole said.

The merger sees the Beck Legal team expand to 34 lawyers, conveyancers and client managers who are focussed on

delivering quality legal services.

Beck Legal offers a tailored service offering with a focus on commercial, succession planning, property and litigation.

Beck Legal will operate from its new office in Swan Hill at Level 1, 226 Beveridge Street prior to Christmas.

Basile Pino & Co Merger

Beck Legal is excited to announce its merger with Basile Pino & Co.

The combined legal practice will take effect early December this year operating under the Beck Legal name. Joe Pino is delighted to be heading up the Swan Hill office which will be relocated a refurbished Level 1, 226 Beveridge Street.

Who Is Beck Legal?

Daniel Cole, Mark Donaldson and Matt Barkla are the directors leading the innovation and solution focused Beck Legal team located in View Street, Bendigo. They are supported by a team of 30 enthusiastic lawyers, conveyancers, client managers as well as a business services department who develop and maintain the organisations sophisticated systems and procedures. The team are excited to expand this number through the addition of Joe's team.

Supporting Our Community

Beck Legal have a long-standing history of supporting its community, a trend that is intended to be strongly continued now also in the Swan Hill region. Providing pro-bono services to community organisations is a big part of the Beck Legal culture. Members of the Beck Legal team also volunteer with a number of community organisations at board and committee levels and actively volunteer at community legal centres.

Beck Legal supports the development of young lawyers through its graduate placement program. This will now also be offered to the Swan Hill region with the aim of keeping local talented graduates in the region. This will provide greater certainty to the region by ensuring continued access to high quality legal services from local talented people who are committed to their community.

Facilitating Outcomes For Clients

Beck Legal take pride in open communication and direct engagement with clients and their professional service providers. Delivering high quality permanent solutions for clients by taking time to properly understand client needs, building a long-term relationship so Beck

Legal can be there as things grow and change. The Beck Legal team can spend more time with clients as processing the work is supported by the utilisation of leading-edge customised technology which has been developed in our core competency areas in which we exclusively practice.

Not being all things to all people allows Beck Legal to be better at what they do focusing on commercial and business transactions, personal and business succession planning, estate administration, property and development, litigation and local government.

Award Winning

Beck Legal was recognised for its premium service offering by winning the 2017 Boutique Law Firm of the Year at the 13th Victorian Legal Awards. The award recognised not only Beck Legal's production of high quality legal products and services but also the modernisation of staff development and wellbeing and Beck Legal's commitment to corporate social responsibility.

Challenging the status quo is what Beck Legal is all about, Beck Legal views themselves as a business and not a law firm, refusing to compare and benchmark against only other law firms but rather looking to other great businesses across all industries to learn and develop. To attract and retain great clients you need to run your business like other great businesses.